



**“Ucom” CJSC Report on the Main Economic and Technical Indicators of Mobile Services for  
2024 1st Q**

	Technical and economic indicators	u/m	Amount
<b>1</b>	<b>Operating revenues, including:</b>	k AMD	<b>4,577,372</b>
1.1	revenues from mobile communication and associated activity	k AMD	4,577,372
1.1.1	from voice services	k AMD	2,314,180
1.1.2	from VAS (excluding revenue from data), including:	k AMD	157,389
	from short and multimedia messages (SMS and MMS)	k AMD	153,446
	other	k AMD	3,947
1.1.3	from data services, including:	k AMD	859,320
	broadband Internet access services through USB modems (other than by phone)	k AMD	588,247
	mobile communication network services (through handsets)	k AMD	271,073
	other	k AMD	-
1.1.4	from short and multimedia messages (SMS and MMS)	k AMD	10,658
1.1.5	from international roaming revenue (own subscribers)	k AMD	160,803
1.1.6	from international roaming revenue (subscribers from abroad)	k AMD	76,416
1.1.7	revenue from interconnection, including:	k AMD	396,447
	from voice services	k AMD	373,525
	from short and multimedia messages (SMS and MMS)	k AMD	22,922
1.1.8	revenues from line rental services	k AMD	-
1.1.9	from sales of equipment and accessories	k AMD	513,675
1.1.10	other revenues	k AMD	88,483
<b>2</b>	<b>Operating expenses, including:</b>	k AMD	<b>(2,838,551)</b>
2.1	interconnection expenses	k AMD	(512,435)
2.2	line rental expenses	k AMD	(66,963)
2.3	advertising and marketing expenses	k AMD	(53,236)
2.4	dealer commissions	k AMD	(121,610)
2.5	payroll expenses	k AMD	(791,824)
2.6	mobile network exploitation and maintenance expenses	k AMD	(379,652)
2.7	other expenses	k AMD	(912,832)
<b>3</b>	<b>Operating Income Before Depreciation Amortization (OIBDA)</b>	k AMD	<b>1,738,822</b>
<b>4</b>	<b>Depreciation of fixed assets and amortization of intangible assets</b>	k AMD	<b>(1,560,695)</b>
<b>5</b>	<b>Other operating income</b>	k AMD	<b>27,134</b>
<b>6</b>	<b>Non-operating income</b>	k AMD	<b>(124,103)</b>
6.1	Financial income	k AMD	560
6.2	Financial expenses	k AMD	(728,768)
6.3	Gain/loss from exchange rate differences	k AMD	604,105
6.4	Other Non-Operating revenues/expenses	k AMD	-
<b>7</b>	<b>Profit before taxation</b>	k AMD	<b>81,157</b>
<b>8</b>	<b>Capital expenses</b>	k AMD	<b>(1,976,724)</b>
<b>9</b>	<b>Mobile connection indicators</b>		
<b>9.1</b>	<b>Number of active subscribers (at the end of the reporting period)</b>		<b>696,479</b>
9.1.1	prepaid subscribers	subscriber	350,541
9.1.2	postpaid subscribers	subscriber	235,210
9.1.3	Broadband Internet subscribers (other than by phone)	subscriber	110,728
9.1.4	Subscribers using data services (by phone)	subscriber	474,278
<b>9.2</b>	<b>Average revenue per active user (ARPU)</b>		
9.2.1	prepaid subscribers	AMD	1,363
9.2.2	postpaid subscribers	AMD	2,672
9.2.3	Broadband Internet subscribers (other than by phone)	AMD	1,829
9.2.4	Subscribers using other data services	AMD	N/A

<b>9.3</b>	<b>Average traffic per user (including interconnection and incoming roaming) (MoU, Mb OU)</b>		
9.3.1	prepaid subscribers	minute	125
9.3.2	postpaid subscribers	minute	251
9.3.3	Broadband Internet subscribers (other than by phone)	MB	24,703
9.3.4	Subscribers using other data services	MB	N/A
<b>9.4</b>	<b>Unit price (including interconnection and incoming roaming) (APPM)</b>		
9.4.1	prepaid subscribers	AMD	10.9
9.4.2	postpaid subscribers	AMD	10.6
9.4.3	Broadband Internet subscribers (other than by phone)	AMD	0.1
9.4.4	Subscribers using other data services	AMD	N/A
<b>9.5</b>	<b>New activations</b>		
9.5.1	prepaid subscribers	subscriber	35,887
9.5.2	postpaid subscribers	subscriber	12,154
9.5.3	Broadband Internet subscribers (other than by phone)	subscriber	7,685
9.5.4	Subscribers using other data services	subscriber	N/A
<b>9.6</b>	<b>Churn</b>		
9.6.1	prepaid subscribers	subscriber	(53,967)
9.6.2	postpaid subscribers	subscriber	(6,468)
9.6.3	Broadband Internet subscribers (other than by phone)	subscriber	(12,797)
9.6.4	Subscribers using other data services	subscriber	N/A

- 1) The information for each quarter is provided before the 15th of the second month following that quarter.
- 2) Amounts are shown without VAT.
- 3) The indicators included in the table are calculated based on the international Accounting Standards operating in the Republic of Armenia.